

Alan J. Dabbiere

Chairman



Alan Dabbiere is the chairman of AirWatch™, a leader in enterprise-wide mobile device and WLAN management solutions, having joined the company in 2006. In his role, he drives the company's vision, direction and growth plans. Mr. Dabbiere is also the president of AJD, LLC, a privately held investment company, and he serves on the board of PrimeRevenue, an Atlanta-based supply chain finance company.

In 1990, Mr. Dabbiere founded Manhattan Associates (NASDAQ:MANH), the world's leading supply-chain execution software company, and he served as president and CEO from 1990 through the end of 1999. Following the company's successful initial public offering in 1998, he served as Manhattan Associates' chairman of the board of directors through 2003. Today, Manhattan Associates is a global company with over 1200 customers, 2000 employees and more than \$337 million in revenue.

During his tenure, Mr. Dabbiere oversaw the company's fast-paced growth and expansion, earning numerous citations and national media attention. *Inc.* magazine included the company in their annual list of the 500 fastest-growing private companies in both 1996 and 1997. Citing his leadership and vision, Ernst & Young named Dabbiere as the Southeast Industry Entrepreneur of the Year in 1999.

In 2001 and 2002, *FORTUNE* magazine included Manhattan Associates in their annual list of the fastest growing companies in the U.S. with the rank of 23 and 71 respectively. *FORTUNE Small Business* magazine ranked Manhattan Associates as the 43rd fastest growing, publicly traded small business in America in their second annual list, which was published in July 2002. Manhattan Associates was the only supply chain technology company named to this list. *Forbes* magazine named Manhattan Associates a "Best of the Web" Company in 2003.

In 2005, Cape Horn Strategies honored Manhattan Associates as one of only three public software companies — Microsoft and Kronos were the other two companies cited — with 15 years of consecutive profitability and growth. In addition, while Mr. Dabbiere was leading Manhattan Associates, leading industry analysts — including Gartner, Forrester, ARC and AMR — repeatedly recognized the company as having this global industry's most comprehensive and robust supply chain and logistics solutions.

Mr. Dabbiere currently serves on the executive leadership committee for the Washington, DC chapter of Young Presidents' Organization (YPO), on the Foundation Board for Inova Health Systems and on the Advisory Board of Georgia Tech's College of Computing, which advises College leadership on matters regarding research and education initiatives.

Over the course of his career, Mr. Dabbiere has been active in the Council of Logistics Management (CLM), the Material Handling Industry of America, the American Apparel Manufacturers Association's Information Systems Committee, the Uniform Code Council and the Voluntary Interindustry Commerce Standard (VICS) Committee. As a community leader, he has participated as a member of the Atlanta Chamber of Commerce and a supporter of the Woodruff Arts Center in Atlanta, the United Way, Children's Healthcare of Atlanta, FOCUS and Lekotek. Dabbiere also holds several patents in both supply chain/logistics and enterprise mobility software.

Mr. Dabbiere is also a charter member of the Georgia Tech Hill Society and has served as a member of the President's Advisory Board of the Georgia Institute of Technology and the Advisory Board of Emory University's Roberto C. Goizueta Business School. In 1998, he endowed the Manhattan Associates Chair of Supply Chain Management at Georgia Tech's School of Industrial and Systems Engineering.

Prior to Manhattan Associates, Mr. Dabbiere was a consultant for Kurt Salmon Associates (KSA), a management consulting firm specializing in the consumer products, retail and healthcare sectors. He received both his bachelor's degree in chemistry and his MBA from Indiana University.

David Cummings
Founder
Atlanta Tech Village



David has been an entrepreneur for over a decade. In 2001, David founded Hannon Hill, which was recognized as the 247th fastest growing company in the U.S. by Inc. magazine as part of the Inc. 500 awards. In early 2007, David co-founded Pardot, which was recognized by the Atlanta Business Chronicle as the fastest growing technology company in 2010. Pardot was named to the Inc. 500 in 2012 coming in at number 172, and shortly thereafter Pardot was acquired by ExactTarget in one of the largest SaaS acquisitions ever of a bootstrapped company. David was subsequently named the Ernst & Young Entrepreneur of the Year winner. Most recently, David founded the [Atlanta Tech Village](#), which at 103,000 sq ft is the largest technology entrepreneur center in the Southeast.

David is a member of [YPO Southern 7](#), the Atlanta chapter of the [EO](#), on the board of the Metro Atlanta Chamber, and on the board of the Buckhead Coalition. A native of Tallahassee, Florida, David earned a bachelor of science degree in economics from Duke University and studied at the London School of Economics. David blogs at [DavidCummings.org](#), tweets at ([@davidcummings](#)), and is co-author of the book [Think Outside the Inbox](#) as well as a second book, [Startup Upstart](#), both available on Amazon.com.